## GENERAL SERVICES ADMINISTRATION

### **Federal Acquisition Service**

Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through **GSA** *Advantage*!<sup>TM</sup>, a menu-driven database system. The INTERNET address for **GSA** *Advantage*!<sup>TM</sup> is: http://www.GSAAdvantage.gov.

Schedule for - Consolidated Federal Supply Group: CORP Class: Contract Number: GS-00F-014BA

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at http://www.gsa.gov/schedules-ordering

Contract Period: August 25, 2014 - August 24, 2019

Contractor: SIGMA INFORMATION MANAGEMENT CORP

8252 Roseland Drive

Fairfax Station, VA 22039 2534

**Business Size:** Small, Woman Owned Business

**Telephone:** (703) 690-9843

**Extension:** 

**FAX Number:** (703) 690-9834

Web Site: http://www.sigmainfocorp.com

E-mail: sigma@erols.com

Contract Administration: DR. DARYAO S KHATRI

## **CUSTOMER INFORMATION:**

1a. Table of Awarded Special Item Number(s) with appropriate cross-reference to page numbers:

SIN	Recovery	SIN Description
132-51	132-51RC	IT Professional Services, Pages 4-10
595-21	595-21RC	Career Counseling, Pages 4-10

- 1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.
- 1c. If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item.

2. Maximum Order: \$1,000,000.00

3. Minimum Order: \$100

- 4. Geographic Coverage (delivery Area): Domestic and Overseas
- 5. Point(s) of production (city, county, and state or foreign country): Same as company address
- **6. Discount from list prices or statement of net price:** Government net prices (discounts already deducted). See Attachment.
- 7. Quantity discounts: None Offered
- **8. Prompt payment terms:** Net 30 days
- 9a. Notification that Government purchase cards are accepted up to the micro-purchase threshold: Yes
- 9b. Notification whether Government purchase cards are accepted or not accepted above the micropurchase threshold:
- 10. Foreign items (list items by country of origin): None
- 11a. Time of Delivery (Contractor insert number of days): Specified on the Task Order
- 11b. Expedited Delivery. The Contractor will insert the sentence "Items available for expedited delivery are noted in this price list." under this heading. The Contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery: Contact Contractor
- 11c. Overnight and 2-day delivery. The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery: Contact Contractor
- 11d. Urgent Requirements. The Contractor will note in its price list the "Urgent Requirements" clause of its contract and advise agencies that they can also contact the Contractor's representative to effect a faster delivery: Contact Contractor
- 12. F.O.B Points(s): Destination
- 13a. Ordering Address(es): Same as Contractor
- 13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules).
- 14. Payment address(es): Same as company address
- **15.** Warranty provision.: Contractor's standard commercial warranty.
- 16. Export Packing Charges (if applicable): N/A

- 17. Terms and conditions of Government purchase card acceptance (any thresholds above the micropurchase level): Contact Contractor
- 18. Terms and conditions of rental, maintenance, and repair (if applicable): N/A
- 19. Terms and conditions of installation (if applicable): N/A
- 20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable): N/A
- 20a. Terms and conditions for any other services (if applicable): N/A
- 21. List of service and distribution points (if applicable): N/A
- 22. List of participating dealers (if applicable): N/A
- 23. Preventive maintenance (if applicable): N/A
- 24a. Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants: N/A
- 24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contactor's website or other location.) The EIT standards can be found at: www.Section508.gov/.
- 25. Data Universal Numbering System (DUNS) number: 175323674
- 26. Notification regarding registration in Central Contractor Registration (CCR) database: Registered
- 27. Final Pricing:

The rates shown below include the Industrial Funding Fee (IFF) of 0.75%. Pricing--Tables on pages 4-10.

**Service Contract Act:** The Service Contract Act (SCA) is applicable to this contract as it applies to the entire OOCORP Schedule and all services provided. While no specific labor categories have been identified as being subject to SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CRF 541.300), this contract still maintains the provisions and protections for SCA eligible labor categories. If and / or when the contractor adds SCA labor categories / employees to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCA matrix identifying the GSA labor category titles, the occupational code, SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.

#### Counts

- 1. Special Item Number C595-21 is hereby added to the contract.
- 2. The Career Counseling labor category is hereby added to the contract.
- 3. Sigma Information Management Corp's Commercial Sales Practices (CSP) Format (2 pages) and the proposal price list (PPL) (1 page) are attached and incorporated into the contract and identify Department of State and Bureau of Broadcasting Path as the Most Favored Customers (MFC). The MFC(s) do not receive any discounts off the Contractor's commercial market prices. The GSA Contract prices exclusive of the .75 IFF are .75% less than the prices charged to the customers identified in the CSP.
- 4. Future Economic Price Adjustments will be in accordance with: I-FSS-969 (b)(2), Economic Price Adjustment FSS Multiple Award Schedule Contracts. The agreed-upon Market Indicator is CIU2015400000000A (B, I) Not Seasonally Adjusted, Total Compensation, Private Industry, 12-month percent change, Professional, Scientific, and Technical Services.
- 5. **Service Contract Act (SCA):** The following language remains in effect in the contract:

The Service Contract Act (SCA) is applicable to this contract as it applies to the entire 00CORP: Consolidated Schedule and all services provided. While no specific labor categories have been identified as being subject to SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CRF 541.300), this contract still maintains the provisions and protections for SCA eligible labor categories. If and / or when the Contractor adds SCA labor categories / employees to the contract through the modification process, the Contractor must inform the Contracting Officer and establish a SCA matrix identifying the GSA labor category titles, the occupational code, SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.

6. The hourly pricing for awarded SINs C132-51, C132-51 RC, C595-21, and C595-21 RC is shown in the table below and will remain in effect until changes IAW clause I-FSS-969 paragraph (b)(2).

Labor Category	GSA lourly Price
Career Counseling	\$ 114.00
PC USER and Support/Admin.	\$ 66.13
Home Page	\$ 119.25

Development	
Web Page with Text Only	\$ 88.88
Web Page with Graphics	\$ 119.25
HTML Programming	\$ 119.25
Workshop-Introductory	\$ 115.47
Workshop- Intermediate	\$ 123.07
Workshop-Advanced	\$ 150.42
Gen & Admin Support	\$ 63.67
Project Coordination	\$ 73.08
Project Management	\$ 135.30
Marketing & Outreach	\$ 110.70
Program Development	\$ 110.70
Dev. Of Training Plans	\$ 99.12
Technical Writing	\$ 106.35
Network Admin.	\$ 130.96
ASCW-Course Development- 1/2 day	\$ 102.19
ASCW-Course Development- One day	\$ 106.88
ASCW-Course Development- two days	\$ 99.03
COTS-Course Development- 1/2 day	\$ 102.19
COTS-Course Development- 1 day	\$ 106.88
COTS-Course Development- 2 days	\$ 99.03

The above prices are inclusive of the .75% IFF.

7. The following labor category descriptions are hereby incorporated into the contract and must be included on the firm's GSA Advantage price list.

SIN	POSITION	MINIMUM	EXPERIENCE	FUNCTIONAL RESPONSIBILITIES
5114	DESCRIPTION	EDUCATION	(Years)	
C132-51, C132-51 RC, C595-21, C595-21RC	Career Counseling	Master's	10	Prepares, conducts, and delivers seminars, workshops, and other career-related presentations. The counselor also coaches and counsels all levels of employees including executive level personnel. Moreover, the counselor markets career services within an organization.  In addition, the counselor facilitates and interprets a variety of assessment instruments, such as Holland's Self-Directed Search Inventory, Campbell's Interest and Skills Survey, and the Myers-Briggs Type Indicator.
C132-51, C132-51 RC, C595-21, C595-21RC	PC USER and Support/Admin.	Associates	3	Provides administrative and Personal Computer support for office personnel and clients.
C132-51, C132-51 RC, C595-21, C595-21RC	Home Page Development	Bachelors	5	Develops and implements technical and functional requirements of clients' homepage requirements.
C132-51, C132-51 RC, C595-21, C595-21RC	Web Page with Text Only	Bachelors	3	Develops and implements technical and functional requirements of clients' Webpage requirements with text only.
C132-51, C132-51 RC, C595-21, C595-21RC	Web Page with Graphics	Bachelors	7	Develops and implements technical and functional requirements of clients' homepage requirements with text and graphics.
C132-51, C132-51 RC, C595-21, C595-21RC	HTML Programming	Bachelors	3	Writes HTML codes for clients' Web pages.

C132-51, C132-51 RC, C595-21, C595-21RC	Workshop-Introductory	Bachelors	5	Develops outlines, table of contents, and course content for introductory-level topics in agency specific programs and computer software, specifically designed for employees with no experience.
C132-51, C132-51 RC, C595-21, C595-21RC	Workshop- Intermediate	Bachelors	7	Develops outlines, table of contents, and course content for Intermediate-level topics in agency specific programs and computer software, specifically designed for employees with experience at proficiency level.
C132-51, C132-51 RC, C595-21, C595-21RC	Workshop-Advanced	Bachelors	10	Develops outlines, table of contents, and course content for advanced-level topics in agency specific programs and computer software, specifically designed for Power Users.
C132-51, C132-51 RC, C595-21, C595-21RC	Gen & Admin Support	Associates	3	Provides administrative support for office and clients.
C132-51, C132-51 RC, C595-21, C595-21RC	Project Coordination	Masters	5	Provides general-purpose non-technical coordination for projects and offices in terms of completion of projects and employee relationships.
C132-51, C132-51 RC, C595-21, C595-21RC	Project Management	Masters	10	Provides specialized and technical management for projects and offices in terms of completion of projects with special technology needs.
C132-51, C132-51 RC, C595-21, C595-21RC	Marketing & Outreach	Bachelors	5	Provides services and marketing to other offices and agencies that require services that are similar to current offerings.
C132-51, C132-51 RC, C595-21, C595-21RC	Program Development	Masters	5	Develops and writes feasibility study for new programs that are highly technical in nature and that require the integration of various technologies and services.
C132-51, C132-51 RC, C595-21, C595-21RC	Dev. Of Training Plans	Masters	5	Creates a time-line for all of the seminar and training days throughout an agency and evaluates the effectiveness of these activities.
C132-51, C132-51 RC, C595-21,	Technical Writing	Masters	5	Provides expertise in technical writing to individuals and groups of employees of an agency.

C595-21RC				
C132-51, C132-51 RC, C595-21, C595-21RC	Network Admin.	Masters	3	Maintains, modifies, and implements the needed infrastructure of computer systems configured in a networking environment.
C132-51, C132-51 RC, C595-21, C595-21RC	ASCW-Course Development-1/2 day	Masters	5	Provides outline, table of contents, and other specifics for a half-day course for Agency Specific Computer Courseware.
C132-51, C132-51 RC, C595-21, C595-21RC	ASCW-Course Development-One day	Masters	5	Provides outline, table of contents, and other specifics for a one-day course for Agency Specific Computer Courseware.
C132-51, C132-51 RC, C595-21, C595-21RC	ASCW-Course Development-two days	Masters	5	Provides outline, table of contents, and other specifics for a two-day course for Agency Specific Computer Courseware.
C132-51, C132-51 RC, C595-21, C595-21RC	COTS-Course Development-1/2 day	Masters	5	Provides outline, table of contents, and other specifics for a half-day course for of the Shelf Computer Software.
C132-51, C132-51 RC, C595-21, C595-21RC	COTS-Course Development-1 day	Masters	5	Provides outline, table of contents, and other specifics for a one-day course for of the Shelf Computer Software.
C132-51, C132-51 RC, C595-21, C595-21RC	COTS-Course Development-2 days	Masters	5	Provides outline, table of contents, and other specifics for a two-day course for of the Shelf Computer Software.

# Sigma Information Management Corporation

8252 Roseland Drive, Fairfax Statiosigna 22039 (703) 690-9843 Fax (703) 690-9834

GSA AUTHORIZED SCHEDULE NO. GS-35F-0485P INFORMATION TECHNOLOGY SCHEDULE PRICELIST Award Dates: April 26, 2014 – April 25, 2019)

IT Professional Services Rates Effective thru April 30, 2015

Special Item No. 132-50 Information Technology Training Services Special Item No. 132-51 Information Technology Professional Services

#### MINIMUM AND MAXIMUM ORDERS

Per paragraph C.10 Order Limitations, it is agreed that the maximum order for Training Courses (132-50) will be \$25,000 per order and Professional Service (132-51) will be \$500,000 per order Orders to exceed the maximum order mentioned above may be accepted by Sigma Information Management Corporation in accordance with paragraph C.11 Requirements Exceeding the Maximum Order.

#### **Government Discounts for:**

132-51 IT Professional Services

Discounts\*:

Standard Discount: 2.5% to 5%

Prompt Payment Discount: 2% 10 days, 1% 20 days Credit

Card Discount: None

Delivery: Negotiated between the ordering office and the contractor Sigma Information Management Corporation certifies that blending or averaging has not occurred in this offer to the Government.

132-50 Training Courses

Discounts\*:

Standard Discount: 2.5%

Prompt Payment Discount: 2% 10 days, 1% 20 days Credit

Card Discount: None

Delivery: Negotiated between the ordering office and the contractor Sigma Information Management Corporation certifies that blending or averaging has not occurred in this offer to the Government.

#### **GUARANTEE: FOR PROFESSIONAL SERVICE 132-51**

Personnel provided under this contract by Sigma Information Management Corporation shall have the experience, Education, and expertise as delineated in the authorized IT Schedule Price list.

Sigma Information Management Corporation certifies that the labor rates presented to GSA for comparison represent the best rates that Sigma Information Management Corporation has offered to other Federal Government Customers.

#### **COMMERCIAL PRACTICE**

Sigma Information Management Corporation does not sell to the Commercial customers. Sigma's only source of business is conducted with other Federal Government Agencies.

*Special Item Number(s):* 132-51 IT Professional Services

All discounts are based upon the commercial Pricelist(s) Company does not have a commercial pricelist.

#### **Discounts:**

Standard Discount: None

Prompt Payment Discount: None Credit

Card Discount: None

Cash in Advance: None F.O.B. Point: None

#### ECONOMIC PRICE ADJUSTMENT <EPA) (for 132-51)

Per C.27 GSAR 552-216-70 Economic Price Adjustment (EPA), Sigma Information Management Corporation may request a rate adjustment 30 days prior to the end of the 12 months, and every 12 month period thereafter. The EPA will be based on the Department of Labor's Employment Cost Index for Total Compensation; White Collar Professional, Specialty and Technical, with special consideration for the Information Technology industry.

#### SERVICE CONTRACT ACT, AS AMENDED

All primary categories offered by Sigma Information Management Corporation are exempt from the Service Contract Act of 1965, as amended. Any categories that fall under the Service Contract Act of 1965, as amended, must be incidental to and used solely to support hardware, software and/or professional services, and cannot be purchased separately.

Sigma Information Management Corporation shall include in its pricelist the following note:

"Note: All non-professional labor categories must be incidental to and used solely to support hardware, software, training and/or professional services, and cannot be purchased separately."

Offer certified that the Information Technology Schedule is not to be used as a means to procure services which properly fall under the Brooks Act. These services include, but are not limited to, architectural, engineering, mapping, cartographic production, remote sensing, geographic information systems, and related services. FAR 36.6 distinguishes between mapping services of an A/E nature and mapping services which are not

connected nor incidental to the traditionally accepted A/E Services.

#### **COMMERCIAL PRACTICES**

In this portion of the FPR, the service provider is requested to provide a statement that all commercial business practices have been fully disclosed and are current, accurate and complete as of the conclusion of negotiation.

# GSA FORM 72A, INDUSTRIAL FUNDING FEE and INTERNET ACCESS ADDRESSCES)

Sigma Information Management Corporation acknowledges that it understands and accepts the paragraph C.22 Contractor's Report of Sales and paragraph C.23 Industrial Funding Fee.

Person's Name: Dr. Daryao S. Khatri

Address: 8252 Roseland Drive, Fairfax Station, VA 22039

Telephone Number: (703) 690-9843

Facsimile Number,: (703) 690-9834

Email address, :sigma@erols.com

Contractor's Establishment Code (DUNs number for this address) for the GSA Form 72A

report and the Industrial Funding Fee.: 17-532-3674

If applicable, provide the Company's URL address, a generic company e-mail, and the URL address for the GSA Schedule Pricelist/Catalog. Note: Ifprovided, the IT Acquisition Center will link our homepage to your GSA Schedule Pricelist/Catalog URL.

#### MARKETING POINT OF CONTACT

Name: Dr. Daryao S. Khatri

Address: 8252 Roseland Drive, Fairfax Station, VA 22039 Phone:

(703) 690-9843

E-mail: sigma@erols.com

#### **TRAVEL**

Any Contractor travel required in the performance of this contract must comply with the Federal Travel Regulation or Joint Travel Regulations, as applicable, in effect on the date(s) the travel is performed. Established Federal Government per diem rates will apply to all Contractor travel. Contractors cannot use GSA city pair contracts. The Contractor shall not add the 0.75% Industrial Funding Fee onto the travel costs.

#### PRICE REDUCTION MONITORING

As prescribed in GSAR 538.273(b)(2) which states in part "there shall be no price reduction for sales to Federal agencies" Sigma Information agrees that as long as the

International Broadcasting Bureau and U.S. Department of State or any other Federal agency remains Sigma Information Most Favored Customer the price reduction clause will not apply.

#### Closure

Sigma Information Management Corporation certifies that all data submitted is accurate, current, and complete representations as of <4/15/2014>. Sigma Information Management Corporation understands that 0.75% of sales under the contract constitute the Industrial Funding Fee, which must be set aside for the remittance to GSA on a quarterly basis.

Sigma Information Management Corporation certifies that the data, as applicable, for FAR 52.222-41 Service Contract Act of 1965, As Amended and FAR 52.222-46 Evaluation of Compensation for Professional Employees has been submitted for SIN 132-51 IT Professional Services.

Offeror agrees that the SCA does not apply because the positions are Executive, Professional and/or Administrative in nature. Since the proposed service contract is expected to exceed the \$500,000 threshold established by FAR 22.1103, and evaluation of the Offeror's Employee Compensation Plan was performed in accordance with FAR 52.222-46, Evaluation of Compensation for Professional Employees. The Offeror compensation plan was determined to be adequate for the purposes of FAR 52.222-46.

This is Sigma Information Management Corporation's Final Proposal Revision.
Dr. Daryao S. KhatriVice president4/4152014
(If you have any questions or require additional information, please feel free to contact me at 703/690-9843 (voice), 703/690-9834 (fax), or sigma@erols.com (e-mail)).
Thank you.

AMENDMENT OF SOLICITATION/MODIFICATION OF CONTRACT				1.Contract ID Cod	e	Page of Pages 1   2	
	nent/Modification No.	3. Effective Date: Apr 26, 201	III -	sition/Pu	rchase Req. No.	5. Projec	t No. (If Applicable)
IT 22	neral Service Administra ACQUISITION CENTER 00 CRYSTAL DR.,CP 4	ation A 22202		G:	nistered By: (If Oth SA/FAS/QV0CC ) CAUSEWAY S DSTON MA 022	T	
8. Name	and Address of Contractor (No. Stree	et, County, State and Zip Co	de)		9A Amendment of	f Soliciati	on No:
	GMA INFORMATION MANAGEM 52 ROSELAND DR	ENT CORP			9B. Dated (See Ite	m 11)	
FA	IRFAX STATION, VA 220392	2534		Х	10A. Modification GS-35F-0 10B. Dated (See If Apr 26,	485P	act/Order No.
Code		Facility Code					
		TEM ONLY APPLIES	TO AMENDMEN	NTS OF	SOLICITATION	NS	
	The above numbered solicitation is am date specified for receipt of Offers				is extended		is not extended.
(a) By compreference to	must acknowledge receipt of this amend leting items 8 and 15, and returning copies of the an the solicitation and amendment numbers. FAILURE CIFIED MAY RESULT IN REJECTION OF YOUR OF letter makes reference to the solicitation and this ame	nendment; (b) By acknowledging receip OF YOUR ACKNOWLEDGEMENT TO FER. If by virtue of this amendment you	t of this amendment on ea DBE RECEIVED AT THE u desire to change an offer	nch copy of the PLACE DES	ne offer submitted; or (c) B	y separate let EIPT OF OFF	ter or telegram which includes a ERS PRIOR TO THE HOUR AND
12. ACC	OUNTING AND APPROPRIATION DAT	A (If required)					
		S ITEM APPLIES ONLY TO MODIFIES THE CONTRACT/			•		
	A. THIS CHANGE ORDER IS ISSUED PURSUANT IN ITEM 10A.	TO: (Specify authority) THE CHANGE	S SET FORTH IN ITEM 1-	4 ARE MADI	IN THE CONTRACT OR	DER NO.	
Х	B. THE ABOVE NUMBERED CONTRACT/ORDER ITEM 14. PURSUANT TO THE AUTHORITY OF F.			(such as ch	anges in paying office, app	propriation da	ta, etc.) SET FORTH IN
Х	C. THIS SUPPLEMENTAL AGREEMENT IS ENTER	RED INTO PURSUANT TO AUTHORIT	YOF: See Bloc	k 13 1	Notes		
	D. OTHER (Specify type of modification and authori	ty):					
E.	IMPORTANT: Contractor: is not	X , is	required to sign this docu	iment and re	turn, copies to the issu	uing office.	
Co Co	IPTION OF MODIFICATION (Organized by UCF section tract GS-35F- 0485P, away mmercial Information Tection to Clause I-F	warded under Feder Chnology Equipment	ral Supply S	chedul and Se	ervices is he	ereby 1	modified as
of 20	the contract. The pers 19. The vendor CCR, ORG 1 documentation submitte	iod of performance CA, and EPLS were ed in support of e	e is from: A validated a	pril 2 nd EEC his co	26, 2014 thro Clearance v	ough Aj was no	pril 25, t required.
	AND TITLE OF SIGNER (Type or Print) A Initiated Mod			OF CONTRA	CTING OFFICER (Type or	Print)	
15B. CONT	RACTOR/OFFEROR	15C. DATE SIGNED	16B. UNITED STATES O				16C. DATE SIGNED
Sigr	nature Not Required		ву <u>Signed elec</u>	ctronic	ally See a	above	Feb 21, 2014

Signature of person authorized to sign)

Continuation of Description...

and will be incorporated into the contract.

- B. The pricing during this option period will be based on the current approved price list.
- C. The current terms and conditions in effect for this option period are the same.
- D. The Industrial Funding Fee (IFF) is a separate collection mechanism and any increase or decrease in the fee does not change the price discount relationship stated above. The current IFF is .75% and should be calculated as follows:
- Negotiated price divided by (1 minus .0075) which equates to Negotiated price divided by 0.9925. Example: (\$100,000 / 0.9925) = \$100,755.67
- E. All other terms and conditions remain in effect as originally accepted or subsequently changed by modification.

## Block 13 Notes

Block 13.C:

I-FSS-163, Option to Extend the Term at the Contract (APR 2000).

TABLE 1: GSA Price List for SIN 132-51

Labor Category Titles	QUALIFICATIONS	EXPERIENCE IN YEARS	PRICE OFFERED TO GSA (Including IFF)
PC and User Support	Associate	3 years in an office environment	\$66.13
Home Page Development	Bachelor	5 years in web page development	\$119.25
Web Page with Text Only	Bachelor	3 years in web page development	\$88.88
Web Page with Graphics	Bachelor	7 years in web page development with advanced features	\$119.25
HTML Programming	Bachelor	3 years in HTML Programming	\$119.25
Workshop Introductory	Bachelor	5 years in teaching workshops at the introductory level	\$115.47
Workshop Intermediate	Bachelor	7 years in teaching workshops at the intermediate level	\$123.07
Workshop Advanced	Bachelor	10 years in teaching workshops at the advanced level	\$150.42
Gen & Admin Support	Associate	3 years in an office environment	\$63.67
Project Coordination	Master	5 years in the coordination of small projects	\$73.08
Project Management	Master	10 years in the coordination of discipline integrated projects	\$135.30
Marketing & Outreach	Bachelor	5 years in the marketing and outreach to clients	\$110.70
Program Development	Master	5 years in program development activities	\$110.70
Develop of Training Plans	Master	5 years in the development of training plans	\$99.12
Technical Writing	Master	5 years in the writing of articles, brochures, and stories	\$106.35

Labor Category Titles	QUALIFICATIONS	EXPERIENCE IN YEARS	PRICE OFFERED TO GSA (Including IFF)
Network Admin	Master	3 years in network administration and design	\$130.96
ASCW-Course Development ½ day	Master	5 years in the development of computer course material	\$102.19
ASCW-Course Development One day	Master	5 years in the development of computer course material	\$106.88
ASCW-Course Development Two days	Master	5 years in the development of computer course material	\$99.03
COTS-Course Development ½ day	Master	5 years in the development of computer course material	\$102.19
COTS-Course Development 1 day	Master	5 years in the development of computer course material	\$106.25
COTS-Course Development 2 day	Master	5 years in the development of computer course material	\$99.03

TABLE 2: GSA Price List for SIN 132-50

Labor Category Titles	QUALIFICATIONS	EXPERIENCE IN YEARS	PRICE OFFERED TO GSA (Including IFF)
Spreadsheet Introduction	Bachelor	3 years in teaching computer software	\$98.75
Spreadsheet Formulas & Functions	Bachelor	3 years in teaching computer software	\$106.25
Database Introduction	Bachelor	3 years in teaching computer software	\$108.75
Database Form & Reports	Master	5 years in teaching computer database	127.50
Text Processing	Bachelor	3 years in teaching computer software	\$98.75
Tables & Columns	Bachelor	3 years in teaching computer software	\$108.75
Outlining & Indexing	Master	5 years in teaching computer advanced software features	\$108.75
Web Page Authoring Introduction	Master	5 years in teaching computer advanced web page development	\$123.75
Web Page Authoring Intermediate	Master	5 years in teaching computer advanced web page development	\$153.75
Presentation Introduction	Bachelor	3 years in teaching computer software	\$107.50
Presentation Intermediate	Bachelor	3 years in teaching computer software	\$117.50